# UNITED STATES BOWLING CONGRESS CONVENTION PROGRAM







#### USBC is dedicated to making education and training opportunities available to all associations.

The USBC Association Leadership Academy (ALA), launched in 2017, is one of the vehicles to accomplish that goal, and 1,058 association leaders from 504 associations have attended.

#### The ALA assists associations to:

- Enhance service to our members
- Strategically plan for important initiatives
- Define and execute best practices
- Effectively represent the value of membership

For information, go to

**BOWL.com/ALA** 









# What are attendees saying about their experience?

"Thank you, thank you, thank you! It was the best seminar I have ever attended. I have so much new information to put into play; I can't wait for our next meeting to be able to share the new knowledge that I have gained from this great experience."

Karen Shaffer, Florida State USBC Director

"Thank you to all of you! You've done an outstanding job with this leadership academy! We learned so much and you have provided us with some amazing tools that will help us greatly. Thank you for the education, fun, laughter and a great time!"
Russ Fairchild, Greater Charleston USBC Director



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#### **USBC MISSION**

The USBC is the National Governing Body for Bowling. Our mission is to provide services, resources and the standards for the sport.

#### **USBC VISION**

Our vision is to continue to be the leading authority to the sport, servicing the needs of bowling.

#### **USBC PROMISE**

Our promise is to celebrate the past, be mindful of the present and ensure bowling's future through thoughtful research, planning and delivery. PUBLISHED BY THE UNITED STATES BOWLING CONGRESS

621 Six Flags Drive Arlington, TX 76011 800-514-BOWL



# 2022-2023 BOARD OF DIRECTORS



MELISSA MCDANIEL Raleigh, N.C. President through July 31, 2024 Director through July 31, 2024 Elected by delegates



DENNIS HACKER Longtown, Mo. Vice President through July 31, 2024 Director through July 31, 2024 Elected by delegates



ANDREW ANDERSON Holly, Mich. Director through July 31, 2025 Elected by Team USA athletes



JOSIE BARNES Hermitage, Tenn. Director through July 31, 2024 Elected by Team USA athletes



GLENDA BECKETT Palmetto Bay, Fla. Director through July 31, 2023 Elected by delegates



SYDNEY BRUMMETT Cedar Rapids, Iowa Director through July 31, 2025 Elected by Team USA athletes



MIKE CANNINGTON Fort Myers, Fla. Director through July 31, 2024 Elected by IBC Youth Committee



ANTHONY COLANGELO Meridian, Idaho Director through July 31, 2025 Elected by delegates



JAY DARYMAN York, Pa. Director through July 31, 2024 Elected by delegates



BO GOERGEN Sanford, Mich. Director through July 31, 2025 Elected by delegates



CORNELL M. JACKSON Kilmarnock, Va. Director through July 31, 2024 Appointed as Director-at-large (TNBA representative)



CHRISSIE KENT Newark, N.Y. Director through July 31, 2025 Elected by IBC Youth Committee



KEVIN KRAUSS Seminole, Fla. Director through July 31, 2025 Elected by BPAA



LIZ KUHLKIN Schenectady, N.Y. Director through July 31, 2023 Elected by Team USA athletes



BRITTNI LAGEORGE Nashville, Tenn. Director through July 31, 2024 Elected by Team USA athletes



CHRISSY LEE Tampa, Fla. Director through July 31, 2024 Elected by delegates



ADAM MITCHELL Myrtle Beach, S.C. Director through July 31, 2023 Elected by delegates



RON MOHR Las Vegas Director through July 31, 2024 Elected by Team USA athletes



NICK PATE Inver Grove Heights, Minn. Director through July 31, 2023 Elected by Team USA athletes



NANCY SCHENK Fayetteville, N.C. Director through July 31, 2024 Elected by BPAA



TINA WILLIAMS
Pflugerville, Texas
Director through July 31, 2023
Elected by delegates

# **USBC EXECUTIVES**



CHAD MURPHY
Executive Director



JASON OVERSTREET Deputy Executive Director

Visit BOWL.com/About to learn more about the USBC Board of Directors and USBC Executives.

# **USBC CONVENTION SCHEDULE**

#### **SOUTH POINT HOTEL, CASINO & SPA** LAS VEGAS

**MONDAY, APRIL 24** 

9 A.M. – 5 P.M. REGISTRATION AND EXHIBITS 6 P.M. – 8 P.M. **DELEGATES WELCOME RECEPTION** 

TUESDAY, APRIL 25

7 A.M. – 8 A.M. **DELEGATE BREAKFAST\*\*** 8 A.M. – 5 P.M. **REGISTRATION AND EXHIBITS** 9 A.M. – 10 A.M. MOTIVATIONAL SPEAKER

10:15 A.M. - 11:30 A.M. **SEMINAR** 

- DELEGATING DIFFICULTIES, AND HOW TO FIX THEM - EVALUATING RESERVES TO BOOST SERVICES.

11:30 A.M. – 1:15 P.M. **DELEGATES LUNCH\*\*** 

1 P.M. – 2 P.M. **SEMINARS** 

- A DAY IN THE LIFE: EOUIPMENT SPECS TEAM - TOURNAMENT EXPERIENCE A BLACK-TIE MOMENT

- STATE ASSOCIATION PANEL

2:15 P.M. - 3:15 P.M. **SEMINARS** 

- TOURNAMENT MARKETING & PROMOTIONS - ENHANCING YOUR OPERATIONS MANUAL

- YOUTH BOWLING PANEL

3:30 P.M. - 4:30 P.M. **SEMINARS** 

- HOW TO AVOID MEETINGS THAT SUCK!

- WHY CERTIFY 2.0

- LET'S GET SMART ABOUT SCHOLARSHIPS

WEDNESDAY, APRIL 26

7 A.M. – 8:30 A.M. **DELEGATE BREAKFAST\*\*** 

8 A.M. – 12:30 P.M. **REGISTRATION** 9 A.M. - 10 A.M. **SEMINARS** 

- RULES

- BEST APPROACH TO LEADERSHIP EXCELLENCE

- BUSINESS OF BOWLING IN A POST PANDEMIC WORLD

10:15 A.M. – 11:30 A.M. **SEMINARS** 

- STATE OF THE ASSOCIATION

11:30 A.M. - 1 P.M. **DELEGATES LUNCH\*\*** 

- SURVIVOR LUNCHEON (INVITATION ONLY)

- VIP LUNCHEON (INVITATION ONLY)

1 P.M. – 2:30 P.M. **MEET THE CANDIDATES** 3 P.M. – 5 P.M. ANNUAL MEETING SESSION I 5:30 P.M. – 6:30 P.M. HALL OF FAME RECEPTION

6:30 P.M. - 9 P.M. HALL OF FAME DINNER AND INDUCTION

#### THURSDAY, APRIL 27

7 A.M. – 8 A.M. **DELEGATE BREAKFAST\*\*** 

8 A.M. - 9 A.M. **REGISTRATION** 

9 A.M. – 11 A.M. ANNUAL MEETING SESSION II

11:30 A.M. - 1:30 P.M. **LUNCH\*\*** 

1:30 P.M. – 3:30 P.M. ANNUAL MEETING SESSION III

3:30 P.M. - 3:45 P.M. **BREAK** 

3:45 P.M. - 4:30 P.M. **TOWN HALL\*** 

<sup>\*</sup>TIMING BASED UPON ESTIMATED LEGISLATIVE SESSION, COULD BE ALTERED

<sup>\*\*</sup>DENOTES ADVANCED TICKET PURCHASE REQUIRED

# USBC ANNUAL MEETING AGENDA

#### WEDNESDAY, APRIL 26

**DOORS OPEN AT 2:45 P.M.** 

START AT 3 P.M.

PRESIDENT'S WELCOME

CALL TO ORDER

BOARD INTRODUCTIONS NATIONAL ANTHEM CREDENTIAL REPORT

MINUTES

**OPENING VIDEO** 

EXECUTIVE DIRECTOR REMARKS MEMORIAL VIDEO PRESENTATION

BVL SMART BPAA STRIKE TEN TNBA BFTC PBA IBMA IBMHOF

HALL OF FAME INTRODUCTIONS

#### THURSDAY, APRIL 27

DOORS OPEN AT 8:45 A.M.

START AT 9 A.M.

OPENING VIDEO

CALL TO ORDER
CREDENTIAL REPORT

#### NATIONAL YOUTH AWARD PRESENTATIONS

- Youth Ambassador of the Year female
- Youth Ambassador of the Year male
- Youth Volunteer of the Year
- Annual Zeb Scholarship

#### USBC NATIONAL RECOGNITION AWARDS

- USBC PROPRIETOR OF THE YEAR
- HELEN BAKER OUTSTANDING ASSOCIATION SERVICE AWARD
- JOYCE DEITCH UNITY AWARD
- ASSOCIATION EXCELLENCE AWARD

ALBERTA E. CROWE STAR OF TOMORROW AWARD

CHUCK HALL STAR OF TOMORROW AWARD

PRESIDENT'S REPORT

STRATEGIC PLANNING REPORT IBC YOUTH DEVELOPMENT REPORT

**USBC BUSINESS REPORT** 

11:30 A.M. – 1:15 P.M.

LUNCH BREAK

START AT 1:30 P.M.

EXECUTIVE DIRECTOR'S REPORT NOMINATING COMMITTEE REPORT

BOARD ELECTIONS LEGISLATIVE SESSION OLD BUSINESS NEW BUSINESS

PRESIDENT'S CLOSING/ADJOURNMENT

3:45 P.M. - 4:30 P.M.

TOWN HALL MEETING



# **USBC CONVENTION SEMINARS**

#### **MONDAY, APRIL 24**

#### WELCOME RECEPTION (Sonoma Ballroom)

6 p.m.-8 p.m.

Kicking off an amazing week and the 2023 Convention by showing how Key our Community is at the Welcome Reception. Join us for an entertaining evening filled with socialization and developing long lasting relationships. We'll have heavy hors d'oeuvres for all while we are enjoying reconnecting with fellow association leaders from across the country.

#### TUESDAY, APRIL 25

9 a.m. - 10 a.m.

#### Keynote Speaker - (Grand Ballroom B)

Vera Jones is a Motivational Speaker, Communication Coach, Author, Award-Winning Television and Radio Broadcaster, and Syracuse University Hall-of-Fame Scholar-Athlete. Her style is best described as "Inspiring, funny, and relatable" as she passionately moves her audiences towards empathy, significance, service, and purpose. This session takes Vera's signature keynote to next-level practical application, weaving themes of resilience, leadership, empowerment, and community. You will learn how adversity, when addressed with a winner's mentality, can often prove to be our best catalyst for growth and change.

Presenter: Vera Jones, Keynote Speaker

10:15 a.m. - 11:30 a.m.

#### **Delegating Difficulties, and How to Fix Them** (Napa Room)

You've probably heard many times over that you can gain back more time, control and empowerment if you would simply delegate. But if delegation is not implemented effectively and efficiently, it can end up costing you a great deal of time and leaving you and your board feeling stressed.

Learn the best practices for implementing delegation and performance management, so you and your association can achieve maximum results.

Presenter: Helene Segura, Author, Speaker, Time Management Fixer

#### **Evaluating Reserves to Boost Association's Services** (Sonoma)

Finances for each association are all dependent upon the size of the organization and the services offered. Evaluating your finances is a prudent practice of association management for board members. Join us as we break things down to be simpler to understand and evaluate the financial health of your association and determine what funds you may have to enhance your association's services.

Presenter: Mike Larsen, Senior Director of Associations & Membership Operations; Tom McNulty, USBC Regional Manager

1 p.m. - 2 p.m.

#### A Day in the Life: USBC Equipment & Specifications Team (Napa Room)

Ever wonder what takes place for bowling's equipment specifications team on any given day? Month? Or year? Join the team as they share what things are like doing research for the sport and how it is important for all USBC members. They'll share some live demonstrations and explain the governance process their team follows to ensure the highest level of integrity and care is done for our sport.

#### Presenter: Tom Frenzel, Senior Director of Equipment Specifications; Ally Stanton, Research Technician

#### Make your Tournament Experience a Black-Tie Moment (Sonoma A & B)

Creating a Black-Tie Moment is taking a simplistic moment and elevating the memory into an iconic, unforgettable impression. These moments can happen during a first impression, interactions, servicing a client, follow-up, or even a simple thank you. Learn how to create a Black-Tie Moment that the bowlers at your tournaments will never forget!

#### Presenter: Dustin James, Guest Presenter & Energizer

#### State Association Panel (Sonoma C & D)

Join us for a panel discussion which will include officers from Minnesota USBC and the 2022 USBC Association Excellence Award winner, Indiana State USBC. Topics will include managing board dynamics including succession planning and recruitment, community outreach, as well as collaborating with local associations and proprietors. Bring your questions for them and see how their programs, or programs like them, may help your association be more productive and create a better experience for your bowlers.

Panel: Indiana State USBC and Minnesota State USBC Officers

Facilitator: David Fields, USBC Regional Manager and Dennis Hacker, USBC Vice President

2:15 p.m. - 3:15 p.m.

#### **Tournament Marketing and Promotions** (Napa Room)

Running a bowling tournament is not just about processing entries and paying out prize funds. To provide a quality experience it's important to consider all aspects of how your participants interact with the event from start to finish. In this session tournament operators will learn about how to create an enhanced event experience from event branding, managing results, event coverage, recognizing past champions and everything in between. Take this opportunity to walk away with several key strategies to create the "Ultimate Bowling Experience" at your next event.

Presenter: Roger Noordhoek, Managing Director of Marketing and Jason Thomas, Senior Director of Media

#### USBC CONVENTION SEMINARS

#### **Enhancing Your Operations Manual and Association** (Sonoma A & B)

A strong Operations Manual is one of the best tools an association can create, in order to ensure continuity and stay on track in servicing your members. It also bridges the gap for any new director or officer coming to your association and immediately understanding their duties and expectations. In this seminar, we will cover how to get started, how to continually improve on an existing manual, discuss materials to add, and empower your association to be better organized for the future.

Presenter: David Fields, USBC Regional Manager; Tom McNulty, USBC Regional Manager

#### **Calling All Youth Bowling Evangelists!** (Sonoma C & D)

Join fellow passionate youth bowling advocates as we share ideas and best practices with some of the national Youth Committee members. Help us share what youth bowlers of today are doing and saying about the sport, and how can you tap into their passion to enhance retention and recruitment in your youth programs.

Presenter: A Panel of USBC Youth Committee Members

#### 3:30 p.m. - 4:30 p.m.

#### **How to Avoid Meetings That Suck!** (Napa Room)

"Meetings are a waste of time!" This is a common complaint shared by meeting-goers around the world. Discover best practices for developing and leading more productive meetings so that your board and members will never utter those words. Join Helene Segura in this interactive workshop, so bring any preliminary details you have in order to prep for the next meeting you'll be involved with.

Presenter: Helene Segura, Author, Speaker, Time Management Fixer

#### Why Certify? 2.0 (Sonoma A & B)

In 2017 we discussed the benefits of USBC certification with a strategic focus on individual conversation(s). Since then, the "Why Should I Certify?" workshop has been presented to hundreds of our volunteers at various state and regional events, with the recurring follow up question: "How do we adapt this message to a league meeting?" In this session, you will learn about key strategies and techniques others have used to unlock your potential to better communicate the benefits of certification with your leagues.

Presenter: Mike Larsen, Sr Director of Associations & Membership Operations; David Fields, USBC Regional Manager

#### Let's Get SMART About Scholarships (Sonoma C & D)

The SMART program announced new policies in 2021, with the goal of increasing scholarship benefits for SMART recipients. As a result of these changes, the program saw a record breaking \$9M in scholarship funds disbursed to recipients and schools in 2022! Join us to review these new policy changes as well as highlight some of the associations that have gotten creative in awarding scholarship funds.

Presenter: Katrina Smoot, Director of SMART; and Jason Overstreet, Deputy Executive Director

#### WEDNESDAY, APRIL 26

#### 9 a.m. - 10 a.m.

#### Rules Quiz! (Napa Room)

The Rules Seminar makes its triumphant return! The Rules Staff will provide information on recurring and recent issues that affect your members. Topics will include bowling ball specifications and the RVP program. You can participate in the attendee-favorite Rules Quiz.

Presenter: Mike Spridco, Senior Director of Rules and Compliance; Gary Schmit, Rules Counselor

#### **Best Approach to Leadership is Excellence** (Sonoma A & B)

This session will discuss the Big Four of Excellence. Learn how to utilize our Experiences, Emotions, Energy, Education and how they can help our teams become stronger and work together.

Presenter: Dustin James, Guest Presenter & Energizer

#### **Business of Bowling in a Post Pandemic World** (Sonoma C & D)

A foundational understanding of the business of bowling in our post pandemic world is vital to building a relationship with your local proprietor. Learn what keeps most proprietors up at night and how you can help. We will share strategies on how to build or improve proprietor relationships in your association.

Presenter: Bart Burger, BPAA Managing Director of Membership & Educational Services

#### 10:15 a.m. - 11:30 a.m.

#### **State of the Association** (Grand Ballroom)

Join your Association Manager for a session where we take a look at the future financials of USBC. We will recap the past year and look into the future of USBC's programming.

Presenter: Chad Murphy, USBC Executive Director



# ATTENDEE INFORMATION

Welcome to South Point where Community is Key in 2023 at the USBC Convention. We are so excited to have everyone join us! The following information will assist you in the procedures for the USBC Convention and Annual Meeting.

This year, the USBC Convention and Annual Meeting will have informative seminars, the annual Meet for the Cure and Bowlers to Veterans Link celebrations, the legislative session and USBC Board of Directors elections.

All USBC members are entitled to address the delegation during the Annual Meeting, so it is important for all attendees to have registered and received the appropriate credentials.

#### WHAT YOU WILL NEED

- Credentials
- Convention Program. This program has schedules and information you will need during Convention, as well as the legislation for Thursday afternoon's Annual Meeting.
- Notepad and pens
- Casual clothing is acceptable for seminars and the Annual Meeting.

#### **ASSOCIATION REPRESENTATIVES**

Written or verbal authorization from the association manager or president is required to add a new delegate/alternate or to change an alternate to a delegate. Association delegates who change to athlete-delegate status will be verified by the registration staff and issued a new badge.

#### **SEMINARS & USBC HALL OF FAME DINNER**

Seminars are on a tight schedule, so please plan to arrive a few minutes before each session begins. For those who have purchased tickets, the 2023 USBC Hall of Fame ceremony is set for Wednesday, April 26, in the Sonoma Ballroom at South Point. A reception starts at 5:30 p.m., and the dinner will start at 6:30 p.m. The dress code is business casual and up (no jeans, tennis shoes or shorts). A limited number of seats for the dinner might be available for purchase.

#### **ANNUAL MEETING SEATING**

For the Annual Meeting, there will be open seating for all attendees. Only delegates with the appropriate voting device or mobile access are eligible to vote still. The 2023 Annual Meeting will be held over two days, starting at 3:00 p.m. on Wednesday, April 26. The second session on Thursday, April 27, starting at 9 a.m. Attendees should be in their seats at least five minutes prior to the start of each session.

#### ATHLETE-DELEGATES

Athlete-delegates are represented at the highest policy-making levels. Bowlers designated as actively engaged athletes – top finishers at the 2021 Open Championships, 2021 Women's Championships and 2022 Junior Gold Championships plus Team USA members within the past 10 years – are eligible to be delegates to the USBC Convention and many have accepted the invitation to represent fellow athletes. They have the same voting privileges as association delegates.

#### **GUESTS/VISITORS**

Family members and guests are welcome to attend the Annual Meeting.

#### **SPECIAL ASSISTANCE**

Anyone requiring special accessibility or accommodations at the Annual Meeting should come to the Registration desk so arrangements can be made.

#### PROPOSED AMENDMENTS

One of the most important duties of a delegate is to vote on proposed legislation. The legislative session will take place Thursday, April 27. Please take a moment to thoroughly review the proposed amendments prior to attending the Annual Meeting. USBC encourages you to contact a Regional Manager in advance if you have any questions.

#### **BOARD ELECTIONS**

Delegates will vote on three open positions on the USBC Board of Directors. In this program, you will find information about the election procedures and biographies of the candidates slated by the USBC Nominating Committee. We encourage all voting delegates to attend the Meet the Candidates session on Wednesday, April 26, at 1 p.m. to hear from the candidates.

#### LOST AND FOUND

Please check with the registration area staff if you have lost or found any item during the USBC Convention.

#### IN CASE OF EMERGENCY

Please contact any USBC staff member.

# HOTEL FLOOR PLANS





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# **wITV** SCHEDUL

#### 23 schedule at BOWL.com/BowITV.

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	See the	e entire 2023 sched
1	MAY	
Vac	May 4-6	PWBA Stockton Open
	May 8-11	Roth/Holman PBA Doubles Championship
	May 11-13	PWBA GoBowling! Spokane Open
	May 14	PWBA Spokane Regional
A A S	May 17	PWBA Hall of Fame Ceremony
	May 17-22	USBC Queens
		PWBA Grand Rapids Classic
	May 31-June 4	Super Senior Classic
	JUNE	
	June 3-4	PWBA BowITV Classic
	June 5-6	PWBA Great Lakes Classic
	June 5-11	USBC Senior Masters
	June 8-10	PWBA Bowlers Journal Cleveland Open
	June 11	PWBA Cleveland Regional
No.	June 13-19	U.S. Women's Open
	June 14-19	Senior U.S. Open
	JULY	
	July 2	PWBA Pinehurst Regional
THE PARTY IN THE PARTY IN	July 4-7	PBA60 Tristan's T.A.P.S. Memorial
		Tournament
	July 10-13	PBA50 South Shore Classic
	July 10-14	Junior Gold Championships (Adult)
	July 12-13	USA Bowling National Championships
- 300-111	July 15	${\bf Junior\ Gold\ Championships\ Trade\ Show}$
		_
	Culba	Tune

PWBA Greater Pittsburgh Regional
PBA/PWBA Striking Against Breast
Cancer Mixed Doubles
Bud Moore PBA50 Players Championship
PWBA Waterloo Open
PWBA Pepsi Open
PBA Jr. National Championships – East
Regional Qualifier
PBA Jr. National Championships –
South Regional Qualifier
PBA Jr. National Championships –
Midwest/Central Regional Qualifier
PBA Jr. National Championships –
Southwest Regional Qualifier
PBA Jr. National Championships –
West/Northwest Regional Qualifier
PWBA Tour Championship
UBA Battle Bowl
PBA50 The Villages Classic
PBA50 Fort Myers Classic

Aug. 26-30 PBA50 Tournament of Champions

Aug. 27 PWBA Rockford Regional

July 15-23 PBA50 World Series of Bowling July 16 Junior Gold Championships Party

July 17-22 Junior Gold Championships (Youth)

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# KEYNOTE SPEAKER: **Vera Jones**

Vera Jones is a Motivational Speaker, Communication Coach, Author, Syracuse University Hall of Fame Athlete, and Founder of the Perseverance Speakers Academy. She offers leadership, communication, resilience, diversity and inclusion, conflict resolution training, and professional speaking coaching. Vera has her master's degree in Television and Radio from Syracuse University, and is MTI certified in Conflict Dynamics and Workplace Conflict Resolution. A 30-year broadcast veteran and former ESPN, Fox Sports, and Big Ten Network Basketball Analyst, Vera is also featured in a 47-million view Goalcast viral video called "Trust Your Vision"- the inspiring story of helping her young son overcome the challenges of a brain tumor and blindness. As a keynote presenter, Vera "helps people blinded by life's fouls trust their vision."

A result of the Covid-19 pivot, Vera added a couple of new hats. She was elected Board President of Colorful Talks, which provides educational tools for families to facilitate meaningful conversations and activities regarding diversity, equity, and inclusion with their school-aged children. She also became the proud founder of the Perseverance Speakers Academy where she "helps people confidently develop their wisdom, passion, and pain into their professional speaking purpose~ to educate and inspire the world." www.verasvoiceworks.com

Don't miss this year's Keynote! Join us Tuesday at 9 a.m. in Grand Ballroom B to kickoff this year's Convention!

### SPECIAL GUEST SPEAKERS



BART BURGER

Bart is an industry veteran with over 40 years' experience operating bowling centers in North America, Europe, and Asia. Currently

he is the Managing Director of Membership & Educational Services with the Bowling Proprietors' of America (BPAA) where he and the team help bowling proprietors improve their profitability through networking, group purchasing, and educational opportunities.

Prior to joining BPAA, Bart spent 25 years with Brunswick Bowling in various leadership positions with the most recent being Vice President of Marketing for North America for the 100+ company owned bowling and bowling based entertainment centers.



DUSTIN E. JAMES

Dustin E. James is America's Top Corporate Energizer. He is on a mission to elevate the workplace, helping increase sales performance, building resilient, connected, and creative leaders.

This motivational speaking powerhouse has presented to over 500,000 individuals in-person and virtually throughout the United States.

Dustin's interactive learning experiences motivate and inspire through massive crowd engagement, creativity, and professional story telling. Creativity is his calling card, with over 200+ plus transformational stories tailored for each of his events. Dustin has been a TOP PERFORMER in four different industries, he is a proud husband and father of two, he is a serial entrepreneur, a TEDx Speaker, and John Maxwell Certified Coach.

Buckle up and get ready for some creative fun!



HELENE SEGURA

Helene Segura teaches go-getters how to put an end to lost time. By improving efficiency, she helps companies lower employee stress levels, decrease absenteeism, improve retention, and increase profits.

She has hundreds of individuals consulting/coaching clients with improved outcomes and is the author of four books, two of which were Amazon best-sellers.

She is a subject matter expert who has spoken to thousands of tuckered out business leaders and professionals on the go – teaching them stress management by regaining control of their hectic work and personal lives. Kanban, Kaizen and time management may be fuddy duddy terms, but Helene's mind-bending workshops are anything but.

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# Please join us in congratulating the 2023 Young Delegate Grant recipients!

Jessica Ash Ryan Cavanaugh Jamie Cooperider

Amanda Abrams Lynchburg Area USBC Twin Cities USBC Matt Brev Arbor Valley USBC Joliet Area USBC Space Coast USBC Casey Custer Modesto USBC Jake Darnell
Tony Fitzgerald
Joseph Hamilton
Diana Leesekamp
Today Pitzgerald
Twin Cities USBC
St Louis USBC
Gr OKC Area USBC Garrett Longhini Metro Phoenix USBC

Andrew Meece Ann Mueller Jonathon Van Hees Rhode Island USBC Allison Workman Brett Wood

SW Florida USBC Milwaukee Area USBC Rett Norman Oklahoma State USBC Cassandra Olson Fargo-Moorhead USBC Christopher Page Rhode Island USBC Kristen Ruiz- Jimenez Central New Mexico USBC Tabetha Thomas Central Arkansas USBC Fargo-Moorhead USBC Tri-County USBC

Participation of young delegates and athlete representatives at the USBC Convention and Annual Meeting is a USBC strategic goal. USBC is committed to providing young delegates the opportunity to attend the educational workshops and network with delegates from around the country, so they can return home with an experience targeted to strengthen local associations.

Please consider members of your association, those you see as your future leaders, and encourage them to apply.

Visit BOWL.com/Convention for details.





SHOP ONLINE AT USBCBowlingStore.com



# USBC HALL OF FAME INDUCTIONS

The USBC Hall of Fame was created in 2005 by merging the former American Bowling Congress and Women's International Bowling Congress Halls of Fame. With the sixmember 2023 USBC Hall of Fame class, there are 452 USBC Hall of Famers – 230 in Superior Performance, 126 in Meritorious Service, 54 in Veterans, 22 in Pioneer and 20 in Outstanding USBC Performance.



DIANDRA ASBATY
SUPERIOR PERFORMANCE



JILL ALBRECHT-WEBER
OUTSTANDING USBC
PERFORMANCE



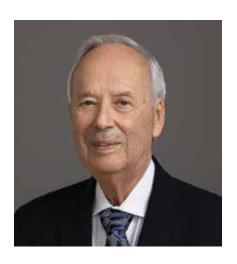
DAVID FERRARO
SUPERIOR PERFORMANCE



MIKE ROSE JR.
OUTSTANDING USBC
PERFORMANCE



RON MOHR **VETERANS** 



JAMIE BROOKS
MERITORIOUS SERVICE

### USBC NATIONAL RECOGNITION AWARDS



HELEN BAKER AWARD FOR OUTSTANDING ASSOCIATION SERVICE DALIA KEYES
Valrico, Florida

Dalia Keyes is the present Greater Tampa USBC Association Manager and a member of the Youth Committee. On the state level, she is the current Sergeant at Arms, Youth Tournament Director and Youth Leader Advisor. On the national level, Keyes is a former director of the Women's International Bowling Congress and the Young American Bowling Alliance.

Keyes became a USBC-trained coach in 2004 and is a tireless advocate for youth bowling in her area. She has spent years conducting youth lessons and traveling to help organize and assist with youth tournaments.

In addition to being honored as this year's USBC Helen Baker Award recipient, Keyes is a Meritorious Service inductee in the Florida State USBC, Tampa Women's Bowling Association and Florida State USBC Youth Halls of Fame and is a two-time recipient of the Youth Leaders Landen Memorial Dedication Award.



JOYCE DEITCH UNITY AWARD REBECCA COLE Gresham, Oregon

Rebecca Cole is the current Oregon State USBC Association Manager and also serves as that organization's chair of the Cooperative Sponsorship Committee for High School Bowling and Youth Committee. In addition, Cole serves on the Hall of Fame Committee and the Youth Committee for the Greater Portland USBC and is assistant general manager and league director at KingPins Portland. She has previously filled roles as a league secretary, vice president and president.

Not only is Cole the tournament director for multiple organizations in the region, but she also takes the time to promote and assist tournaments that are run by others. She openly shares her knowledge of tournament formats and ideas with other tournament organizers for the betterment of the sport, and her devotion to fundraising for local centers, associations and youth bowlers has been a constant over the years.

She is a member of the Greater Portland USBC Hall of Fame (Meritorious Service) and was the Oregon State USBC 2017 Volunteer of the Year.



USBC PROPRIETOR OF THE YEAR BRENT PRENTICE
Eagan, Minnesota

Brent Prentice started working at Cedarvale Lanes in Eagan, Minnesota, 28 years ago when he took a job working the counter while in college. From there, he quickly progressed to assistant bowling center manager, center manager, president, and then, 20 years ago, co-proprietor of the 32-lane venue.

Under his leadership, Cedarvale Lanes played host to Professional Women's Bowlers Association tour stops in 2018, 2019, 2021 and 2022, generating excitement for the sport within the community, especially among the younger bowlers who were able to experience the sport at its highest level.

Prentice also has made Cedarvale Lanes available for numerous high school tournaments, hosted Special Olympics events and has created a youth program that quickly built itself to more than 150 participants. Additionally, he was the catalyst for Minnesota submitting a bid for a future USBC Junior Gold tournament. Community members cite Prentice's "Why Not Us" attitude when noting what makes Cedarvale Lanes the perfect place for tournament organizers and coaches who support growing the sport, especially for youth bowlers.

### USBC YOUTH ADULT AWARD WINNER



VOLUNTEER OF THE YEAR JERRY TARABEK Grand Rapids, Michigan

Jerry Tarabek has been a volunteer in the sport of bowling for more than 40 years, and he isn't showing any signs of slowing down.

Tarabek, 67, began his journey in bowling as a youngster and was a YABA member by the age of 13 and has been an adult USBC member since joining the ABC at the age of 18. His volunteer work started in 1981 when he began running the Saturday morning youth program at what was then Gold Crown Lanes (now Bowl One) in the Detroit area.

He jumped into coaching and earned his Silver-level accreditation in 1985 and used those coaching skills to benefit youth bowlers in Saturday morning leagues at Gold Crown Lanes and, later, Sunnybrook Lanes.

In 2000, with his son Brandon now bowling in high school, Tarabek had the opportunity to coach the bowling teams at Warren-Mott High School. During his time at Warren-Mott (2000-2004), he coached the boys' varsity team to a pair of state runner-up finishes and the boys' JV team to a state title in 2004.

In 2004, Tarabek and his family moved to Grand Rapids. Just prior the start of the 2004-2005 bowling season, Dan Ottman, the director of the Michigan Junior Masters Association, died unexpectedly. Tarabek took over the program and has been running it ever since. In this role, Tarabek has been pivotal in developing youth bowlers to collegiate bowling standards, has developed Junior Gold champions and members of both Junior Team USA and Team USA.

Tarabek still bowls one night a week and, just this season, took over as head coach of the bowling teams at Forest Hills Central High School in Grand Rapids. All the aforementioned roles (except his current high school coaching position) are volunteer positions, making him a worthy recipient of this award.

### ANNUAL ZEB SCHOLARSHIP

Presented each year to a junior or senior in high school who has strong academic success and has given back to their community through service, the Annual Zeb Award is named for Jim Zebehazy, former executive director of the Young American Bowling Alliance. The USBC Youth member selected receives a \$2,500 scholarship.



WILLIAM SMITH Smyrna, Tennessee

William Smith, 17, is completing his junior year at Oakland High School in Murfreesboro, Tennessee. He has a 3.865 GPA and is currently in the Mechatronics Engineering pathway, which he plans to continue in college.

Through the first quarter of his junior year, Smith has made the school's Principal's List or Honor Roll each quarter while taking numerous dual enrollment, advanced honors and honors classes.

His record of volunteer work and community service is a shining example to others as he has completed more than 290 hours of community service since 2017. Smith is active in the Boy Scouts where he is an Eagle Scout and Senior Patrol Leader. He has donated his time and effort to numerous church and school projects and also has volunteered for organizations such as local parks, shelters and food pantries.

On the lanes, Smith owns a number of wins in local and state tournaments and has qualified for the Junior Gold Championships each year since 2019. He was a three-time team captain and MVP at Rock Springs Middle School and earned those same honors during his freshman, sophomore and junior years at Oakland High School. He also was named to the Daily News Journal's All-Area Team for his freshman and sophomore years and has been the USBC Heart of Tennessee Youth Representative since November of 2021. He was a 2021 recipient of the Mr. Bowler Award (Top 3) presented by the Tennessee State BPAA and the Tennessee USBC.

Smith, who has one certified 300 game to his credit, has already earned his Bronze-level coaching certification and has put those coaching skills to use as a volunteer assistant coach for his former middle school team.

Smith credits bowling for having had a positive effect on every aspect of his life and with teaching him patience and dedication. His career goal is to work as a robotics engineer for SpaceX or NASA and notes that it's his dream to work on machines like the Mars rover and to develop colonies in space.

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### USBC YOUTH AMBASSADORS OF THE YEAR

USBC Youth Ambassadors of the Year are selected for exemplary contributions in the sport of bowling outside of league or tournament play, academic accomplishments and community involvement. Each receives a \$1,500 scholarship and might be selected to serve on the International Bowling Campus Youth Committee.



#### EMILY MERTEN Omaha, Nebraska

Emily Merten, 17, has been an influential member of the bowling teams at Millard North High School in Omaha, Nebraska, for four years. As a senior, she's been a member of the school's unified bowling team (consisting of students with and without intellectual disabilities) for four years and a member of the varsity girls' team since its inception three years ago.

Millard's Unified Bowling Team Head Coach Tricia Rohde knows she can put any player with Merten, and she will make that player feel included and confident in their abilities. Also, she will encourage them to have a positive attitude no matter their level of skill or experience. She thrives as a leader and has been selected captain of the unified team for two years and of the varsity team for three. She received the NCPA Academic All-State Award three consecutive years for unified bowling and both of her eligible years for varsity. To earn the

award, a bowler needs to have a GPA of 3.7 or higher and display great sportsmanship and leadership.

Outside of high school, Merten has been on the board of the USBC Greater Omaha Area Bowling Association since 2021. She has been active on that board's Youth Committee helping to coordinate the annual youth banquet, and her ideas to promote the sport via social media helped lead to the formation of a Youth Electronics Communication Committee.

Merten earned her Bronze-level coaching certification at the age of 16 and is active in mentoring young bowlers and coaching both new and experienced bowlers. In 2020 and 2021, she coached in the Kids Bowl for Free program at her local bowling center, Maplewood Lanes.

After she graduates, Merten plans to bowl and major in nursing at Mount Mercy University.



KYLE NEELEY Granville, Ohio

For more than a decade, youth bowling has been a part of Kyle Neeley's identity. He first picked up a bowling ball at age 5. By the time he was 7, he was bowling in leagues and he entered his first tournament when he was 8 years old.

Now, as a freshman at Harvard University, it's bowling that Kyle cites as the one interest in his life that has been the most impactful. He credits bowling for allowing him to grow as a leader, a competitor, a friend, a coach and more.

Neeley graduated from Granville High School with a 4.25 GPA (weighted) and was a 2021 National Merit Finalist. He was the Granville Education Foundation Fall 2020 Grant winner, in which he helped obtain technology for remote learning throughout the school district.

Neeley was named captain of the 2022 Dexter High School All-American Team. He earned Licking County Player of the Year honors in 2021-2022, was a two-time first team all-conference selection, a two-time Columbus City Tournament champion and the 2017 Ohio Pepsi State champion. He qualified for the Junior Gold Championships eight times.

Neeley has done volunteer work with The Salvation Army, served on the Granville Union Cemetery Board and has spent time tutoring. He also enjoys coaching youth bowlers, taking the time to talk to and bowl with younger kids to help them learn more about the sport. Although he plans to double major in molecular biology and economics, bowling will continue to be a part of his future as he plans to continue to bowl and coach youth bowlers.



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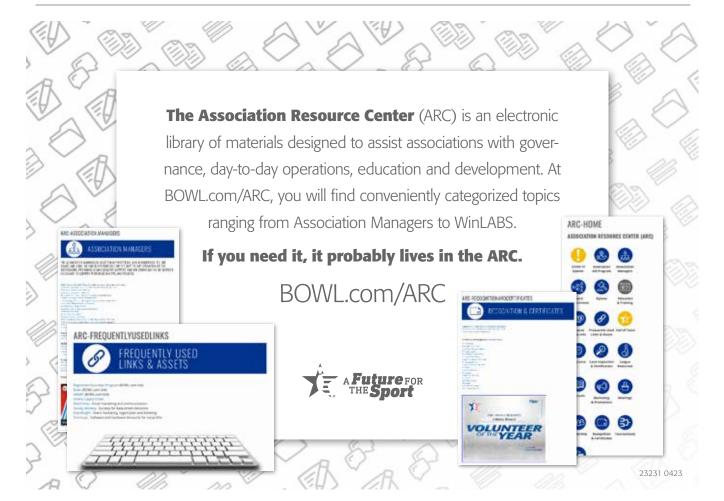
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### STARS OF TOMORROW

The Alberta E. Crowe Star of Tomorrow Award and Chuck Hall Star of Tomorrow Award are presented to USBC Youth bowlers for their accomplishments on the lanes, academic achievement and community service. The award winners, selected by the International Bowling Campus Youth Committee from submitted applications, each receive a \$6,000 scholarship.



# ALBERTA E. CROWE STAR OF TOMORROW KATIE HEADY | Richardson, Texas

Katie Heady, 19, has been at Stephen F. Austin State University for two years, so one would assume that she is a sophomore. While that is true athletically, Heady is actually a senior in academic standing.

That's because by the time she graduated Summa Cum Laude from Plano Senior High School, Heady had already taken enough advanced placement and honors classes to allow her to enter college with 39 credit hours under her belt, giving her a head start academically at SFA. Over her first two years, she was able to shoulder enough of a college workload to become a senior. Heady has been accepted to the Overlap Program at SFA for this year's fall semester, meaning she will be in graduate school while taking her last two undergraduate classes toward her degree in Rehabilitation Services.

Her academic achievements include National Junior Honor Society and National Honor Society recognition in high school and a place on the President's Honor Roll (4.0 GPA) at SFA (2021-present) where her schedule continues to feature honors classes.

Prior to her enrollment at SFA, Heady garnered numerous awards and achievements in bowling. Heady qualified for the Junior Gold Championships each year it was conducted from 2017-2022. She won the singles title in the 2018 Texas USBC State Tournament and capped her high school bowling career with a team first-place finish in the 2021 Texas State Tournament.

Heady was chosen for the 2021 Dexter High School All-American Team and was a 2021 USBC Earl Anthony Scholarship recipient. She also served as a board member with the Greater Dallas USBC from 2017-2020.

Success on the lanes followed her to SFA where she was part of the 2022 Intercollegiate Team Championships national championship team and the 2022 NCAA national runner-up team.

In addition to her exemplary performances in the classroom and on the lanes, Heady has strived to complete 30 hours or more of community service each year, which has included involvement in organizations like the Plano Heritage Farmstead Museum, North Texas Food Bank, the Stephen F. Austin State University Health Clinic and as a volunteer intern for the Alcohol and Drug Abuse Council.

Through bowling, Heady notes she has learned patience, leadership and the value of being a well-rounded person, which are all valuable lessons as she completes her undergraduate degree and then moves on to graduate school for a degree in Clinical Mental Health Counseling with the goal of becoming a licensed professional counselor with a focus on substance abuse.



#### CHUCK HALL STAR OF TOMORROW

ZACHARY ANDREWS | Jacksonville, Florida

At 16 years old, Zachary Andrews has already established himself as a force to be reckoned with in the classroom, on the lanes and in the community.

A senior at Duncan U. Fletcher High School in Neptune Beach, Florida, Andrews has maintained a 4.0 GPA (4.942 weighted) and is at the top of his graduating class.

His considerable academic prowess and motivation to continue developing his skills led Andrews to pursue and gain acceptance into the Stanford Pre-Collegiate University program, which has allowed him to take college-level coursework while still in high school in order to jumpstart his pursuit of a degree in mechanical engineering.

Andrews has displayed just as much skill on the lanes as he has captured multiple top-10 finishes at high-level tournaments across the state of Florida.

He has qualified for the national finals at the Junior Gold Championships three times (2017, 2018 and 2021), won Riptide Youth Bowler of the Year twice (2021 and 2022) and was the 2018 Beach Bowl Youth Bowler of the Year.

Additionally, Andrews is the current vice president of the Florida State USBC Youth Leaders, works as a tutor as a member Mu Alpha Theta — a national mathematics honors society — and has helped complete multiple community service projects as a member of the National Honor Society. He has been president of his school's Mu Alpha Theta chapter for two years and is the current president of his school's National Honor Society chapter.

# USBC 2022 ANNUAL MEETING CONDENSED MINUTES

15th Annual Meeting | April 28-29, 2022

#### Wednesday, April 28, 2022

#### Call to Order

USBC President, Melissa McDaniel, welcomed the delegates and visitors to the 15th USBC Annual Meeting. The meeting was called to order at 3:05 p.m.

Meeting notices had been forwarded to all delegates in accordance with USBC Bylaws.

#### **Board Introductions**

USBC Executive Director, Chad Murphy, introduced the USBC Board of Directors.

#### National Anthem was played.

#### **Credential Report**

Association Delegates - 690 Athlete Delegates - 12 Hall of Fame Members - 16 Board of Directors - 17 Total Voting - 745

#### **IBC Youth Development Report**

Gary Brown, IBC Youth Development Managing Director and IBC Youth Committee Chair, Chrissie Kent reported.

# Approval of 2021 Annual Meeting Minutes

The minutes were approved as printed in the Delegate Program Book.

#### Year in Review Video

Video taking a look back at some of last year's exciting moments

## **Executive Director's Opening Remarks**Executive Director, Chad Murphy

Executive Director, Chad Murphy recognized some of USBC's past leadership.

#### Memorial Video Tribute

Tribute was given to those who have passedaway since the 2021 meeting.

#### **BVL Update and Award Presentation**

Mary Harrar, Executive Director of BVL, presented award to Elaine Hagin, accepted by her son Peter Hagin. It was reported \$687,000 was raised for the Department of Veterans Affairs.

#### **Industry Updates:**

Video presentations were provided by the following industry partners: SMART, BPAA, TNBA, and STE

#### Bowl for the Cure

President McDaniel kicked off Meet for the Cure. Lauren Schaefer, Senior Director of Corporate Partnerships at Susan G. Komen addressed the delegation.

#### Industry Updates:

Video presentations were provided by PBA.

# Hall of Fame Member Introductions and Video:

Executive Director, Chad Murphy recognized past Hall of Fame Members in attendance and the new inductees.

# The meeting recessed until 9 a.m. on Thursday, April 29.

#### Thursday, April 29, 2022

USBC President, Melissa McDaniel, called the meeting to order at 9 a.m.

#### **Credential Report**

Association Delegates – 693 Athlete Delegates – 14 Hall of Fame Members - 35 Board of Directors – 17 Total Voting – 759

#### USBC Awards Video and Recognition

Youth Female Ambassador of the Year — Lynsey Jackson

Youth Male Ambassador of the Year – Nathan Galicia

David Dahms Coach of the Year – Di Tormanen

Youth Volunteer of the Year – Billy Gasn

Annual Zeb Scholarship – Hanna Hale

USBC Proprietor of the Year – John Burns

Helen Baker Outstanding Association Service – Becky Jones

Joyce Deitch Unity Award – Jim O'Reilly

Association Excellence – Indiana State USBC

Alberta E. Crowe Star of Tomorrow – Lara Kurt

Chuck Hall Star of Tomorrow – Spencer Robarge

#### President's Report

USBC President, Melissa McDaniel, addressed the delegation

# **Strategic Planning Committee Report** Chairman Anthony Colangelo reported.

IBC Youth Development Report

Gary Brown, IBC Youth Development Managing Director and IBC Youth Committee Chair, Chrissie Kent reported.

#### **USBC** Business Report

Deputy Executive Director, Jason Overstreet reported.

#### **Retirement Celebration**

Executive Director, Chad Murphy recognized the retirement of two long term USBC Employees. Deputy Executive Director, Jason Overstreet recognized the retirement of two Team USA Members

#### **Executive Director's Report**

Executive Director, Chad Murphy, addressed the delegation.

Samuel Guy, Director of Certification demonstrated USBC's ACE Tool

#### **Nominating Committee Report**

Chairman, Frank Wilkinson, reviewed the process for choosing the slate.

Five candidates were slated for three open spots on the USBC Board. Incumbents Melissa McDaniel of Raleigh, North Carolina, Bo Goergen of Sanford, Michigan, and Tony Colangelo of Meridian, Idaho along with first-time nominees Brandon Bowman of Mukilteo, Washington and Cheryl Younger, of Leavenworth, Kansas. There were no nominees from the floor.

Elections were voted on electronically.

#### **USBC** Board of Directors Elections

First Ballot (701 votes – 351 needed for election) Melissa McDaniel – 580

Melissa McDaniel – 580 Bo Goergen – 397 Anthony Colangelo – 396 Cheryl Younger – 346 Brandon Bowman – 340

McDaniel, Goergen and Colangelo were elected. All will serve 3-year terms beginning August 1, 2022.

#### **Legislative Session**

Jay Daryman, Chairman of the Legislative Committee, reviewed procedures to be used when considering proposed amendments. USBC President, Melissa McDaniel chaired the session. USBC Legal Counsel and Parliamentarian, Scott Beightol was in attendance.

Legislation was voted on electronically

#### **RESULTS OF 2022 LEGISLATIVE SESSION**

USBC National Bylaws, Article IV, Meetings, Section A. Annual Meeting (two-third votes needed)

Amendment No. B 1 – Rejected (351 accept, 344 reject)

Allows for remote ballot voting at the USBC Annual Meeting.

Old Business - None

New Business - None

#### Adjournment

The meeting was adjourned by USBC President, Melissa McDaniel, at 5:09 p.m.

Note: Executive reports are posted on BOWL.com



# USBC ANNUAL MEETING PROCEDURES

#### 1. Delegates

Delegates must register and obtain delegates badges and confirm their voting method prior to the start of the meeting. Only delegates checked in and with a confirmed voting device or verified mobile device login will be eligible to vote. Seating will be open for all attendees.

#### 2. Debate

While any USBC member has the right to debate a motion, only registered delegates may make motions.

- a. Any member entitled to speak shall go to a microphone
- b. Upon recognition by the presiding officer, the member shall state his/her name and association, and will have two minutes to speak
- c. A member may not speak a second time on any motion until all members who wish to speak a first time have been recognized and will have two minutes to speak

#### 3. Secondary Amendments

To assist delegates who feel any of the proposed amendments are in need of change, and to conserve time on the meeting floor, the following procedure will be followed:

 a. Any suggested changes should be submitted in writing to USBC Legal and Legislative chair or USBC staff at least 24 hours prior to the meeting b. The suggested changes will be studied by the USBC Legal and Legislative Committee

c. In the event a secondary amendment to a proposed amendment is offered from the floor of the meeting which has not been considered as recommended above, it will be referred without debate to the USBC Legal and Legislative Committee. The USBC Legal and Legislative Committee will confer immediately with the proposer and report their recommendations to the delegation, except in those instances of minor changes which, in the judgment of the chair, raise no question(s)

#### 4. Method of Voting

All votes shall be cast by electronic ballot, which shall be the sole method for determining votes unless the president, or in his/her absence the vice president, determines circumstances require a different method.

#### 5. Parliamentary Authority

The rules contained in the current edition of Robert's Rules of Order Newly Revised shall govern the meeting in all cases to which they are applicable and in which they are not inconsistent with the USBC Bylaws and these rules.

#### 6. Adoption and Suspension of Rules

- a. These rules shall be adopted by a two-thirds vote.
- b. These rules may be suspended by a two-thirds vote.

#### NOTES

Motion	Purpose	Interrupt speaker?	Second Needed?	Debatable?	Amendable?	Vote Needed	
1. Adjourn	Closes the meeting	No	Yes	No	No	Majority	
2. Lay on the table	Puts the motion aside for later consideration	No	Yes	No	No	Majority	
3. Previous question	Ends debate and moves directly to the vote	No	Yes	No	No	Two-thirds	
4. Commit or refer	Refers the motion to a committee	No	Yes	Yes	Yes	Majority	
5. Amend an amendment (secondary amendment)	Proposes a change to an amendment	No	Yes	Yes <sup>1</sup>	No	Majority	
6. Amend a motion (primary amendment)	Proposes a change to a main motion	No	Yes	Yes <sup>1</sup>	Yes	Majority	
7. Main motion	Brings business before the assembly	No	Yes	Yes	Yes	Majority	
NOTE: Motions above are in the Order	NOTE: Motions above are in the Order of Precedence of Motions.						
District	Requests that the rules be followed	Yes	No	No	No	Ruled	
Point of order						by chair	
Appeal from the decision of the chair	Challenges a ruling of the chair	Yes	Yes	Depends <sup>1</sup>	No	Majority <sup>2</sup>	
Suspend the rules	Allows the group to violate the rules (not bylaws)	No	Yes	No	No	Two-thirds	
Parliamentary inquiry or point of information	Allows a member to ask a question about business at hand	Yes	No	No	No	Responded to by chair	
Withdraw a motion (after stated by chair)	Removes a motion from consideration	Yes	Depends <sup>3</sup>	No	No	Majority	
Take from the table	Resumes considering a motion that was laid on the table	No	Yes	No	No	Majority	
Reconsider	Considers a motion again	Yes <sup>4</sup>	Yes	Depends <sup>5</sup>	No	Majority	
Rescind or amend something previously adopted	Repeals a previously adopted motion or amends it after it has been adopted	No	Yes	Yes	Yes	Depends <sup>6</sup>	
Call for the Question	Closes debate	No	Yes	Yes	No	Two-thirds	

- 1. If the motion it is being applied to is debatable
- 2. Majority in negative required to reverse chair's decision
- 3. Yes, if motion is made by person requesting permission; no, if made by another member
- 4. When another has been assigned the floor, but not after the individual has begun to speak
- 5. Only if motion to be reconsidered is debatable
- 6. a) a majority with notice;
  - b) two thirds; or
  - c) majority of entire membership

Adapted From: The Complete Idiot's Guide to Robert's Rules

### NOTES

### ELECTION PROCEDURES BOARD OF DIRECTORS

USBC Board elections will take place Thursday, April 27 during the Annual Meeting.

The USBC Nominating Committee has slated five candidates for the three open positions on the board. Delegates will vote to determine the three board members who will serve three-year terms beginning Aug. 1, 2023.

Open athlete board positions are elected by athletes at a different time and are not part of this election process. The election for athlete board members is conducted according to the policies and procedures established by the Athletes Advisory Council.

#### **Procedures**

- 1. The Nominating Chair will outline the election process, present the slate, announce the names and read the biographies of the nominations from the floor. The Chair's reading of the biographies of the nominations from the floor will serve as the official motion to add the names to the ballot. (See Nomination from the Floor requirements below).
- 2. The USBC President oversees the balloting process, calls for the vote and announces the winners or the need for additional ballots. If the president is absent or on the ballot, the duties fall to the vice president. Should both the president and vice president be absent or on the ballot, the Nominating Committee Chair will oversee the process.

#### 3. Voting

- All votes of the voting members shall be cast by electronic ballot, which shall be the sole method for determing votes unless the president, or in his/her absence the vice president, determines circumstances require a different method.
- Only registered delegates with a voting device and/or the appropriate login credential for mobile voting will be eligible to vote.
- If a majority vote is not reached on the first ballot, the candidate having the lowest vote total shall be dropped from the list. If more than one candidate, balloting continues with remaining candidates until each position is filled by a majority vote. If there is an equal number of candidates to positions available and one candidate does not receive a majority vote, that position is declared vacant.

#### Nominations from the floor

In accordance with Article IV, Section B of the USBC Bylaws, nominees had to be submitted to the Nominating Committee, in writing, at least 30 days prior to opening of the Annual Meeting.

#### **Meet the Candidates**

The Meet the Candidates session will be held Wednesday, April 26, from 1-2:30 pm in the Grand Ballroom B. This is your opportunity to hear from the candidates running for the USBC Board of Directors.

### USBC NOMINATING COMMITTEE REPORT

Purpose: Prepares the slate for Board of Directors elections and selects the slate of Youth Committee members for Board approval.

The USBC Nominating Committee is tasked with building the future leadership of our organization. We take great pride in creating an inclusive process that considers all candidates who seek to serve on the Board of Directors and the International Bowling Campus (IBC) Youth Committee.

The committee is required to slate a minimum of three (3) candidates and may slate up to six (6) for the three (3) open positions on the USBC Board of Directors.

The committee evaluates candidates to fill the seats on the Board of Directors with qualified individuals who possess the skillsets identified to make the Board well-rounded and diverse. This process includes consideration based, but not limited to, on their professional resumes, education, and bowling industry experience.

For the 2023-24 election, the USBC Nominating Committee encouraged any person with the skillsets identified to apply:

- Candidate No. 1: A business leader who possesses some finance experience and who can bring innovation and inspiration to the board. An example is someone who currently is independent of our business structures.
- Candidate No. 2: A person with equipment, engineering background, and field expertise who easily collaborates with others.
- Candidate No. 3: A person with field experience, who knows and understands the association business as well as USBC and its business. An engaged association leader is an example.

The Nominating Committee reviewed all submitted applications in November. Based on the experience and skillsets needed, the committee moved seven (7) candidates ahead for face-to-face interviews.

Upon conclusion of the interview process, the committee chose to slate five (5) candidates for your consideration for three (3) spots on the Board of Directors:

- Bowman, Brandon, Mukilteo, Washington
- Beckett, Glenda, Palmetto Bay, Florida
- Cannington, Mike, Fort Myers, Florida
- Mitchell, Adam, Myrtle Beach, South Carolina
- Younger, Cheryl, Leavenworth, Kansas

The biographies of the slated candidates are included in the Convention Program and are available on BOWL.com.

You will have an opportunity to hear from the individuals who are up for your consideration during the Meet the Candidates session prior to the Annual Meeting on Wednesday afternoon at 1:00 p.m.

The committee uses the same process for the IBC Youth Committee who represents both USBC and BPAA. Congratulations to **Robert Cincotta** (N.Y.), **Elizabeth DeWerth** (Neb.), **Matthew Orvis** (Wis.), and **Allen Soloman** (Fla.) who have been elected to serve three-year terms on the IBC Youth Committee effective August 1, 2023.

Thank you to Mike Cannington for his service and dedication to the IBC Youth Committee. In 2023, Mike completes his nine-year term of service.

#### **USBC Nominating Committee**

Frank J. Wilkinson, Chair Andrew Anderson Anthony Colangelo Jim Decker Chrissie Kent Ron Mohr Tennelle Milligan, Staff Liaison

## **USBC BOARD CANDIDATES**



#### Glenda Beckett • Palmetto Bay, Florida

Glenda Beckett of Palmetto Bay, Florida, has been on the USBC Board since the 2020-2021 season. She currently serves on the Awards and Recognition, Nominating and Legal and Legislative Committees. Beckett is the Greater Miami USBC Association Manager since 2012 and has served the association in various roles, including first vice president and tournament manager, since 2001. She has been a Florida State USBC board member since 2018, serving as the Legal and Legislative Committee chair and a member of the Charity, Budget/Audit, Nominating and Policies and Procedures committees. The Florida State USBC WBA honored her with the 2017 Pilar Cohalla Award for outstanding service, and she was inducted into the Greater Miami USBC Hall of Fame for meritorious service in 2014. She received the Greater Miami WBA Outstanding Service Award in 2006 and was awarded Most Powerful Female Marketing Executive by the Dan Marino Charity Golf Tournament in 1999. Beckett retired from AT&T/Lucent Technologies in 2001, having worked as executive assistant to the president for the Caribbean and Latin America region.

#### WHY ARE YOU QUALIFIED TO SERVE ON THE USBC BOARD OF DIRECTORS?

I have served three enlightening years on the Board. These experiences, time spent on state and local USBC Boards and my service as Association Manager and Local Tournament director all contribute to my ability to serve on the USBC Board. With this background, I bring ideas and opinions that will protect and enhance member benefits. I am always ready to examine new ideas and to challenge things that don't seem to add value to the sport.



#### Brandon Bowman • Mukilteo, Washington

Brandon Bowman, who has been a USBC member for 31 years, is in his third year as a director on the Washington State and Snohomish County USBC Boards. As Chair of the Youth and Communications Committees for both associations, Bowman has coached youth for four years while managing youth programs, websites and social media platforms. He also serves on the Scholarship and Finance committees. In 2021, Bowman pursued a dream by joining the PBA Regional Tour, and he was the WSUSBC 2003 All-Events and 2021 Mixed All-Events champion. Professionally, Bowman is a Sustainable Business Consultant and Finance Manager focusing on strategy, operational efficiency and financial management of corporations including Amazon, Microsoft and The Boeing Company. He holds an MBA from Seattle University, a bachelor's degree in Business Administration from Pacific Lutheran University and a graduate certificate in Sustainable Business from Pinchot University/Presidio Graduate School.



A top priority for USBC is building and communicating value for its members. Having over 15 years of business consulting and corporate finance experience, I bring expertise in financial stewardship and operational transparency to provide maximum value for our members. Coupled with a passion for competition, I bring a fresh, positive can-do approach with a goal to improve USBC for my young kids, who are now just as competitive as their dad.



#### Mike Cannington • Fort Myers, Florida

Mike Cannington of Fort Myers, Florida, is the sales and marketing director for Bowling Management Associates, operators of seven bowling centers in southwest Florida. He has been a member of the International Bowling Campus Youth Committee since 2014. A lifelong bowler, Cannington was captain of the University of South Florida bowling team (1978-1980) while pursuing his bachelor's degree in Mass Communications (1980). He has taken on leadership roles with both business and civic organizations throughout his four decades in business. He served as President of the Greater Fort Myers Chamber of Commerce in 2004-2005 and currently is on the board of directors, and also has been a board member for the local YMCA, March of Dimes, Muscular Dystrophy and the Alliance for the Arts. Cannington served eight years as a member of the Southwest Florida USBC association and currently is working on the member events committee for the Bowling Centers Association of Florida (BCAF). Prior to joining Bowling Management in 2009, his career was quite varied – sports broadcaster, anchor, reporter for 12 years, marketing director for a national restaurant chain franchise group for 15 years and two years as marketing director for a Harley-Davidson dealership group.



I've had the privilege of being on the USBC Board of Directors for the past six years. I believe my diverse background in business, bowling and community involvement over the past four decades allows me to contribute in an open-minded yet vigorous manner to the important matters we deal with on this board. Experience really matters. I'd be honored to serve this great organization for three more years if elected.



#### Adam Mitchell • Myrtle Beach, South Carolina

Adam Mitchell of Myrtle Beach, South Carolina, began his second term on the board during the 2020-2021 season. He served as vice president for two seasons, also starting during the 2020-2021 season. From 2014-2020, he served as a board member for Nation's Capital Area USBC, and he is the current Virginia State Youth Director. He started bowling at age 10 and was a local Youth Leader for the Young American Bowling Alliance (YABA). He continues to work with association leaders to manage tournaments and support operations of the association. Off the lanes, he is an entrepreneur leading two businesses as Chief Executive Officer of Global Solutions, a company he started in 2013 to provide Managed Security, Human Capital Management, Fingerprinting and Payroll services to federal contractors. He manages a team of five along with his business partner and together supports more than 100 companies throughout the United States totaling more than 2,000 employees and consultants. He is also Owner of Cozy Turtle RV Rentals, a business that he manages with his family that provides an elevated RV camping experience.

WHY ARE YOU QUALIFIED TO SERVE ON THE USBC BOARD OF DIRECTORS?

I have always had a passion for bowling and enjoyed it as the only sport I got involved in when I was young. I also have a drive to build businesses coming from a family that has owned their own businesses in multiple industries. I also enjoy serving a community where I can use my experience and provide an outside perspective to affect change and move initiatives forward. Having served in the local and state associations and now being on the national board for nearly six years, I fully grasp and understand USBC's goals, mission and vision for its members and constituents.



#### Cheryl Younger · Leavenworth, Kansas

Cheryl Younger of Leavenworth, Kansas, has been an avid bowler since high school. She has been an active member of the local Wy-Jon County USBC board since 2010. In 2017, she was elected to the Kansas State USBC Board where she serves as 2nd-Vice President, Tournament Committee co-chair and Finance Committee member. Her professional career spans 20+ years in the travel industry and 24+ years in the financial services industry with American Express. Throughout her career, she developed extensive industry knowledge and a deeper understanding about customer needs and expectations. Utilizing her consulting expertise, she is able to help clients find solutions and successfully execute strategies to achieve goals. Officially in retirement, she is eagerly looking for new opportunities that channel her energy and passion for having fun while serving others, primarily in the sport she loves so much, bowling.

WHY ARE YOU QUALIFIED TO SERVE ON THE USBC BOARD OF DIRECTORS?

I am an instinctive leader who is driven to serve with honesty, integrity and transparency. I enjoy developing longlasting, collaborative relationships that are built on trust. I have developed effective communication skills and customer service expertise, and my previous work experience supports my ability to be a vital contributor and promoter of USBC's strategic initiatives. Best of all, I am approachable, easy going and love finding ways to have fun!

### **ELECTION TALLY SHEET**

#### **2023 USBC Board of Directors Election Results**

DIRECTOR POSITIONS	1st Ballot	2nd Ballot	3rd Ballot	4th Ballot
Votes Cast:				
Majority Required:				
1. Glenda Beckett Palmetto Bay, Florida				
2. Brandon Bowman Mukilteo, Washington				
3. Mike Cannington Fort Myers, Florida				
4. Adam Mitchell Myrtle Beach, South Carolina				
5. Cheryl Younger Leavenworth, Kansas				
TOTAL				

# **2023 USBC CONVENTION** LAS VEGAS, NEVADA

CREDENTIALS COUNT FORM	Wednesday, April 27, 2022	Thursday, April 28, 2022
Association Delegates		
Athlete Delegates		
Hall of Fame Members		
Board of Directors		
TOTAL VOTING		

# USBC EQUIPMENT SPECIFICATIONS AND CERTIFICATIONS COMMITTEE REPORT



**Purpose:** Based on USBC strategic planning, this committee shall set direction to maintain and protect the integrity and credibility of the sport of bowling.

To uphold this purpose, the Equipment Specifications and Certification (ESC) Committee remains guided by the USBC vision "to continue to be the leading authority to the sport, servicing the needs of bowling."

The committee is responsible for reviewing and making final decisions regarding new items of equipment on which USBC approval is requested. The committee also is responsible for setting policies and procedures regarding equipment and specifications and for granting, withholding, suspending, withdrawing or otherwise regulating bowling center certificates.

As the National Governing Body for the sport of bowling, USBC executes its mission to "provide services, resources and the standards for the sport." Translating these bold statements into reality means engaging a world-class ESC team at the International Bowling Campus, USBC's home in Arlington, Texas. Our team of research engineers and technicians invests significant resources in a continual effort to make sure your bowling experience is as fair as it is enjoyable and that bowling's future is ensured through thoughtful research, planning and delivery.

USBC has made significant progress in research and development of both existing and emerging specifications and technologies. This is done consistent with USBC's commitment to researching and cataloguing extensive data affecting all aspects of the sport. In parallel with the "day-to-day" testing and approval process, USBC maintains ongoing active research projects that are resource-intensive and viewed as currently or potentially impactful to bowling. Below is a highlight of USBC's engagement in 2022:

- Tested and approved 257 bowling ball models.
- Tested 21 additional bowling products (cleaners, polishes, lane surfaces, ball plug, lane conditioners, lane decals, embedded warnings).
- Issued 25 bowling pin permits.
- Monitored center statuses as **3,822 active centers** comprising **82,718 lane beds** were logged.
- **Bowling Ball Hardness** USBC has been investigating new developments related to bowling ball hardness for the past few seasons. Though the technology and tool (durometer) to measure the existing specification span decades of use, the relevance of urethane usage and hardness testing in the modern competitive environment prompted a renewed look at this topic.

Previous efforts in this area included extensive field testing, but the focus of the 2022 study was primarily on performance testing in a laboratory environment. Though this provides some insight into the relationship between hardness differences (between balls) and performance differences, USBC Equipment Specifications are particularly designed to set boundaries on equipment at time of manufacture. For more details on this newest study and its conclusions, please visit <a href="https://www.bowl.com/equipment-specifications/bowling-ball-hardness-research">https://www.bowl.com/equipment-specifications/bowling-ball-hardness-research</a>.

• String Pinsetters – Following the release of preliminary specifications for string pinsetter machines and a comprehensive study in 2021, additional data gathering continued throughout 2022 as testing expanded to include various models of string pinsetters utilizing E.A.R.L and Bowlscore, among other simulated scenarios. More information is expected along with data publication slated for 2023. Existing studies and information can be found at https://www.bowl.com/equipment-specifications/string-pinsetter-research

An ideal sustainable future for the sport includes preserving a balance of time-honored tradition, foresight, and a resolute focus on credibility and responsibility to all stakeholders. To govern effectively we must fully understand the sport of bowling and its inherent technology, and that understanding comes from a scientific discovery process rooted in facts obtained through extensive data collection and analysis. There is no shortcut or substitute for this progress – hard work, sound reasoning and a commitment to broadening our knowledge propels us forward.

As always, many thanks and appreciation go out to Chad Murphy, Danny Speranza, Tom Frenzel and the entire ESC staff and ESC Committee. Thank you for your unwavering dedication to the complex work necessary to study the past and chart the future of the countless technological intricacies present in our sport. Also, to the USBC

### USBC EQUIPMENT SPECIFICATIONS AND CERTIFICATIONS COMMITTEE REPORT



Board and USBC President Melissa McDaniel, thank you for affording us the commitment and latitude to fulfill our committee charge with confidence.

And finally, to the USBC members, for entrusting us with helping to shape the cornerstone of bowling's future and maintain a fair, sustainable landscape – it is because of you that we strive to do our very best and protect the sport responsible for giving us all a lifetime of fun and memories.

Respectfully submitted,

#### **USBC Equipment Specifications and Certifications Committee**

Andrew Cain, Chairman
Andrew Anderson
Josie Barnes
Anthony Colangelo
Dennis Hacker
Karl Kielich
Scott Sterbenz
Danny Speranza/Tom Frenzel, Staff Liaisons

# INTERNATIONAL BOWLING CAMPUS YOUTH COMMITTEE REPORT



The International Bowling Campus (IBC) Youth Committee is proud of the successes and progress of the past year. Together, we can get a few more young competitors to go bowling more often!

The IBC Youth Committee is made up of a diverse group of individuals who represent all of the youth bowling spectrum and have been working together to shape A Future for the Sport.

The **mission** of the Youth Development team is to "Cultivate opportunities to grow youth bowling through services, developmental programs and competitions." Through this mission, we will deliver on a **vision** of encouraging all children to experience the fun of organized bowling.

With the continued partnership of USBC and BPAA through the IBC, they are providing us the opportunity with their continued financial support to keep youth bowling moving forward, growing and turning our youth bowlers into lifetime bowlers.

IBC Youth, BPAA and USBC continue to work in a collaborative effort toward the mission and values of the IBC Youth Strategic Plan.

To **SERVICE** bowling with **INTEGRITY** in all areas through **EDUCATION**, **TEAMWORK** and **COLLABORATION** with our partners. Above all, demonstrate and foster **LEADERSHIP** within the organization at all levels.

Let's take a look at the products!

**Membership** – Youth memberships continue to provide a low-cost entry barrier for children to enter the sport. The youth membership bounced back nicely from COVID. The season ended with more than 97,000 youth members, nearly a 21% increase over the previous season.

**Junior Gold** – Nearly 3,300 bowlers traveled to Grand Rapids, Michigan, to compete for part of the record **\$526,950** in total scholarships.

#### **Congratulations to our winners:**

Boys U12 - Isaiah Durflinger; Girls U12 - Sadrianna Erb

Boys U15 - Landin Jordan; Girls U15 - Avery Domaguin

Boys U18 - Brandon Bohn; Girls U18 - Erin Klemencic

Boys U20 - Justin Bohn; Girls U20 - Anna Callan

**Youth Open** – The Youth Open Championships hosted more than **800** bowlers vying for more than \$82,000 in scholarship. We would like to thank Bowling.com for their continued support of this championship tournament.

**Pepsi Championships** – The Pepsi Youth Championships (Pepsi Tournament) is open to all USBC Youth members. For the first time ever, the Pepsi Championships awarded more than \$1 million in scholarships. Special thanks to Pepsi for its continued support of the tournament.

**Bowler's Ed** – The Bowler's Ed program awarded 12 grants to school districts and organizations around the country. Since 2009, the Bowler's Ed Grant Program has awarded 317 grants valued at \$697,400. More than 3.5 million students from 46 states and provinces across the United States and Canada have been positively impacted by the program.

**High School/Middle School** – The department remains committed to being a resource for local and state initiatives seeking to create and grow high school and middle school bowling.

We also would like to congratulate last year's Dexter High School All American Team:

#### **Girls Team**

Hannah Bielawski, Beaver Falls, Pennsylvania, Senior, Blackhawk High School Kathryn Bowman, Peru, New York, Senior, Peru Central High School Sierra Calo, Riverview, Florida, Senior, Bell Creek Academy High School Hanna Hale, Hazlet, New Jersey, Senior, Mater Dei Prep Maia Struble, Anchorage, Alaska, Junior, Dimond High School

# INTERNATIONAL BOWLING CAMPUS YOUTH COMMITTEE REPORT



#### **Boys Team**

Jackson McRae, Lebanon, Tennessee, Senior, Lebanon High School Kyle Neeley, Granville, Ohio, Senior, Granville High School Adam Pankow, Lonsdale, Minnesota, Senior, New Prague High School Brendan Salo, Dayton, Ohio, Senior, Centerville High School Zachary Smullen, Frisco, Texas, Senior, Wakeland High School

**Collegiate** – Collegiate bowling continues to be one of the growing segments in the bowling industry. USBC Collegiate had **233** schools and a record **4,317** members last season.

Congratulations to our award recipients for last year:

- Alberta E. Crowe Star of Tomorrow: Lara Kurt, Leland, N.C.
- Chuck Hall Star of Tomorrow: Spencer Robarge, Springfield, Mo.
- USBC Youth Ambassadors of the Year: Nathan Galicia, Friendswood, Texas; Lynsey Jackson, Tullahoma, Tenn.
- Annual Zeb Scholarship: Hanna Hale, Hazlet, N.J.
- USBC Youth Volunteer of the Year: Billy Gasn, Columbia, Md.
- David Dahms Coach of the Year: Diane Tormanen, Peoria, Ariz.
- Earl Anthony Memorial Scholarship: Kathryn Bowman, Peru, N.Y.; Lyndsey Capps, Colorado Springs, Colo.; Jackson McRae, Lebanon, Tenn.; Zachary Smullen, Frisco, Texas; Alexis Wuestewald, West Point, Neb.
- Gift For Life Scholarship: Benjamin Augustitus, St. Clair Shores, Mich.; Bryson Butterfield, Gooding, Idaho;
   Lyndsey Capps, Colorado Springs, Colo.; Jackson Carter, Schofield, Wis.; Caden Coffey, Jupiter, Fla.; Luke
   Elliott, Lebanon, Mo.; Dylan Fox, Arnold, Mo.; Alexis Ingersoll, Oswego, N.Y.; Jackson McRae, Lebanon,
   Tenn.; Ella Perez, Miami, Fla.; Jayden Trimm, Enterprise, Ala.; Alexis Wuestewald, West Point, Neb

If you haven't already, we invite you to check out our online Youth Resource Center at BOWL.com/YouthResourceCenter. The Resource Center was built to provide the tools necessary to build and promote youth programming.

#### **#MoreKidsBowling**

#### #AFutureForTheSport

Respectfully submitted,

Chrissie Kent, Chair

Blair Blumenscheid

Mike Cannington

Chad Estes

Christopher Floyd

Melissa McDaniel

Matt Orvis

Taffany Shipp

Allen Solomon

Dickie Ward

Becky Young

Gary Brown, Staff Liaison

# LEGAL COMMITTEE REPORT



**Purpose:** To ensure due process for our members, athletes, and associations, as well as protecting the integrity of the sport.

The committee has delegated authority, on behalf of the board, to make final decisions on appeals of staff decisions. The committee chair is responsible for appointing Hearing Panels to hear appeals for those staff determinations which involve suspension of membership and other instances, in accordance with United States Olympic & Paralympic Committee (USOPC) guidelines.

In 2022, USBC received 275 cases involving 350 members who were charged with violations of USBC rules. A USBC Hearing Panel was convened for eight appeals out of the 275 cases. While only a small percentage of the charged members found it necessary to appeal the determination, those who did received full due process provided to them through USBC and the USOPC.

A new policy has been adopted regarding red-light determinations issued by the National Center for Safety Initiatives (NCSI). The policy provides additional guidelines for the review of appeals from individuals who receive the red-light determination under certain circumstances.

Procedures for disciplinary actions can be found in USBC Bylaws – Disciplinary Supplement. The USBC Legal Committee has authority to make changes to this document that do not conflict with USOPC Bylaws and the Ted Stevens Act. In 2021, USOPC did an audit of our procedures and recommended a few changes to improve the due process for our members. All suggestions have been implemented and the supplement has been updated.

#### **USBC Legal Committee**

Jay Daryman, Chair Glenda Beckett Anthony Colangelo Adam Mitchell Brittni LaGeorge – Athlete Josie Barnes - Athlete Mike Spridco, Staff Liaison

# LEGISLATIVE COMMITTEE REPORT



**Purpose:** Reviews proposed legislation, discusses items submitted by staff and/or other committees, and, if needed, may propose legislation or work with another committee to propose necessary legislation.

As we continue in the post-COVID bowling era, we see a return to what our previous experiences with the volume of proposed changes to the USBC rules and bylaws has been. After speeding through the one (1) proposal agenda from the 2022 USBC Annual Meeting, this year's delegates can plan on a slightly longer legislative session as they will consider a more traditional number of proposals.

The USBC Bylaws gives you, the USBC member, the ability to submit proposed changes to the USBC Bylaws, State or Local Bylaws, the General Playing Rules, and Adult League and/or Tournament Rules each year. Certain proposals, such as those related to provisions for compliance with USOPC rules and regulations, along with proposals to the General Playing Rules and Youth rules, are the responsibility of the USBC Board and are not decided by the delegates.

In addition to reviewing and making recommendation on this year's slate of proposed amendments advancing to the delegates, the Board has acted on the following:

#### **General Playing Rules**

- Approved the addition of GPR Rule 4f titled Two-Handed Techniques.
- Rejected a proposal to GPR Rule 12 to prohibit the use of foreign substances on shoes.

#### **Youth Tournament Rules**

Approved the removal of the limitation on entry fees for All-Events in youth tournament in Rule 306.

### **Association Policy Manual**

- Approved modifications to clarify the RVP requirements for new or current board members.
- Approved modifications to clarify the Bonding exclusions for individuals convicted of a felony due to a financial crime.

The Committee would like to recognize the USBC Board for the role it plays in reviewing these proposals, asking the tough questions, and making recommendations to you, the delegates.

In addition, the Committee wishes to extend its thanks to USBC staff for all their efforts. The process that goes into bringing proposed legislation to the floor is lengthy and consists of working with proposers to understand the reason for their proposal and then to ensure their ideas are accurately reflected in the final product. Proposals go through multiple internal and external reviews by various groups before you see them. Thanks again to USBC staff for all its hard work on bringing this slate of proposals to the delegates for your consideration.

#### **USBC Legislative Committee**

Jay Daryman, Chair Andrew Anderson Josie Barnes Glenda Beckett Anthony Colangelo Chrissy Lee Brittani LeGeorge Tina Williams Jo Dimond (Ex-Officio Guest) Mike Spridco, Staff Liaison

# FINANCE COMMITTEE REPORT



**Purpose:** To ensure the appropriate financial structure is in place to support the overall organization needs and strategic direction of USBC and its subsidiaries.

As in previous years, we constantly are reviewing/monitoring USBC's long-term financial objectives and goals with additional emphasis being placed on long-term planning. The committee assists with the development of USBC's annual budget, as well as the monthly review of actual-to-budget expenditures.

We continue to review USBC's investment allocation to ensure compliance with policy guidelines. We emphasize, along with USBC's Finance Department, the continuing development of solid business processes with a focus on strong program planning and implementation. The 2023 budget was presented to the Finance Committee and approved by the USBC Board of Directors in December 2022. The 2022 audited financials should be completed by May 2023.

#### **USBC Finance Committee**

Cathy DeSocio, Chair Dennis Hacker Sydney Brummett Bo Goergen Adam Mitchell Ron Mohr Eric Kammlah, Staff Liaison

# UNITED STATES BOWLING CONGRESS, INC. COMBINING STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2022 (SEE INDEPENDENT AUDITORS' REPORT)

ASSETS	USBC, Excluding SMART Program	SMART Program	Combining Entries	Total
CURRENT ASSETS Cash and Cash Equivalents	\$ 18,774,591	\$ 618,135	s -	\$ 19,392,726
Accounts Receivable, Net Due from Related Parties	402,065 1,176,679	128,586	(284,276)	530,651 892,403
Inventory Prepaid Expenses and Other	48,001 441,255	- CO :	(201,210)	48,001 441,255
Total Current Assets	20,842,591	746,721	(284,276)	21,305,036
1111	11. 11. 11. 11. 11. 11. 11. 11. 11. 11.			
INVESTMENTS Investments, at Fair Value	21,868,886	85,193,194		107,062,080
Investment in International Bowling Campus, LLC	4,287,052			4,287,052
Total Investments	26,155,938	85,193,194	-	111,349,132
NOTE RECEIVABLE	200	-	-	-
PROPERTY AND EQUIPMENT	No.			
Furniture and Fixtures	563,725	-	-	563,725
Tournament Equipment Vehicles	10,725,261 117,028		-	10,725,261 117,028
Software	4.594.840	910.467		5,505,307
Construction in Progress	.,			
Total, at Cost	16,000,854	910,467		16,911,321
Less: Accumulated Depreciation	13,030,627	910,467		13,941,094
Total Property and Equipment	2,970,227	-	-	2,970,227
OPERATING LEASE RIGHT-OF-USE ASSETS	39,177		-	39,177
GOODWILL, NET OF ACCUMULATED AMORTIZATION	268,333			268,333

## UNITED STATES BOWLING CONGRESS, INC. COMBINING STATEMENT OF FINANCIAL POSITION (CONTINUED) DECEMBER 31, 2022 (SEE INDEPENDENT AUDITORS' REPORT)

LIABILITIES AND NET ASSETS	USBC, Excluding SMART Program	SMART Program	Combining Entries	Total
CURRENT LIABILITIES		- 6200	•	
Accounts Payable	\$ 526,289	\$ 43,249	\$ -	\$ 569,538
Due to Related Parties	24,885	284,276	(284,276)	24,885
Accrued Liabilities	3,112,634 78,000	75	-	3,112,634
Current Portion of Postretirement Benefit Obligation Current Portion of Deferred Revenue - Tournament Subsidy	166,000		-	78,000 166,000
, ,	100,000	9.084.649	-	,
Current Portion of Scholarship Awards Payable	- Cladina	9,084,049	-	9,084,649
Current Portion of Operating Lease Liability Deferred Revenue - National Tournaments	39,177 13,709,140			39,177
Deferred Revenue - National Tournaments  Deferred Revenue - Membership Dues				13,709,140 6,570,258
Deferred Revenue - Membership Dues  Deferred Revenue - BowITV Subscriptions	6,570,258 124,260	-		124,260
Deferred Revenue - Bowlers Journal Subscriptions	202,368			202,368
Total Current Liabilities	24,553,011	9,412,174	(284,276)	33,680,909
LONG-TERM LIABILITIES	29,353,011	9,412,174	(204,270)	33,060,909
Deferred Revenue - Tournament Subsidy, Less Current Portion Above	635,000			635,000
Postretirement Benefit Obligation, Less Current Portion Above	601,046			601,046
Scholarship Awards Payable	-	84,612,458		84,612,458
Total Long-Term Liabilities	1,236,046	84,612,458		85,848,504
Total Liabilities	25,789,057	94,024,632	(284,276)	119,529,413
NET ASSETS				
Without Donor Restrictions				
Undesignated	11,703,167			11,703,167
Board-Designated for SMART Program		(8.084,717)		(8,084,717)
Board-Designated Operating Reserve	12,784,042	,-,,,	-	12,784,042
Total Net Assets	24,487,209	(8,084,717)		16,402,492

# UNITED STATES BOWLING CONGRESS, INC. COMBINING STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2021 (SEE INDEPENDENT AUDITORS' REPORT)

ASSETS	USBC, Excluding SMART Program	SMART Program	Combining Entries	Total
CURRENT ASSETS Cash and Cash Equivalents Accounts Receivable, Net Due from Related Parties Inventory Prepaid Expenses and Other Total Current Assets	\$ 16,576,316 253,033 688,157 49,819 207,499 17,774,824	\$ 443,437 141,812 - - - 585,249	\$ - (54,810) - (54,810)	\$ 17,019,753 394,845 633,347 49,819 207,499 18,305,263
INVESTMENTS Investments, at Fair Value Investment in International Bowling Campus, LLC Total Investments  NOTE RECEIVABLE	23,472,037 4,547,881 28,019,918 95,350	104,221,959		127,693,996 4,547,881 132,241,877 95,350
PROPERTY AND EQUIPMENT Furniture and Fixtures Tournament Equipment Vehicles Software Construction in Progress Total, at Cost Less: Accumulated Depreciation Total Property and Equipment	14,065,247 13,665,339 117,028 4,460,756 19,938 32,328,308 28,753,345 3,574,963	910,467 910,467 910,467	- - - - - -	14,065,247 13,665,339 117,028 5,371,223 19,938 33,238,775 29,663,812 3,574,963
GOODWILL, NET OF ACCUMULATED AMORTIZATION	303,333			303,333
Total Assets	\$ 49,768,388	\$ 104,807,208	\$ (54,810)	\$ 154,520,786

## UNITED STATES BOWLING CONGRESS, INC. COMBINING STATEMENT OF FINANCIAL POSITION (CONTINUED) DECEMBER 31, 2021 (SEE INDEPENDENT AUDITORS' REPORT)

LIABILITIES AND NET ASSETS	USBC, Excluding SMART Program	SMART Program	Combining Entries	Total
CURRENT LIABILITIES			aly.	201050
Accounts Payable Due to Related Parties	\$ 665,413 31,561	\$ 38,646 54,810	(54,810)	\$ 704,059 31,561
Accrued Liabilities	2,506,746	34,010	(54,610)	2,506,746
Current Portion of Postretirement Benefit Obligation	89,000	-6		89.000
Current Portion of Deferred Revenue - Tournament Subsidy	200,000	-6,-		200,000
Current Portion of Scholarship Awards Payable	- (N) 1 -	5,402,217		5,402,217
Current Portion of Operating Lease Liability	0		-	-
Deferred Revenue - National Tournaments	11,947,596			11,947,596
Deferred Revenue - Membership Dues	5,605,293	-	-	5,605,293
Deferred Revenue - BowlTV Subscriptions Deferred Revenue - Bowlers Journal Subscriptions	68 123			68,123
Total Current Liabilities	103,153 21,216,885	5,495,673	(54,810)	103,153 26,657,748
Total Current Elabilities	21,210,000	0,450,075	(54,610)	20,001,140
LONG-TERM LIABILITIES	, , , , , ,			
Deferred Revenue - Tournament Subsidy, Less Current Portion Above	510,000			510,000
Postretirement Benefit Obligation, Less Current Portion Above	784,963	-	-	784,963
Scholarship Awards Payable	110	82,296,366		82,296,366
Total Long-Term Liabilities	1,294,963	82,296,366		83,591,329
Total Liabilities	22,511,848	87,792,039	(54,810)	110,249,077
NET ASSETS Without Donor Restrictions				
Undesignated	13,109,927			13,109,927
Board-Designated for SMART Program	-	17,015,169	-	17,015,169
Board-Designated Operating Reserve	14,146,613	-		14,146,613
Total Net Assets	27,256,540	17,015,169		44,271,709
Total Liabilities and Net Assets	\$ 49,768,388	\$ 104,807,208	\$ (54,810)	\$ 154,520,786

## UNITED STATES BOWLING CONGRESS, INC. COMBINING STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2022

(SEE INDEPENDENT AUDITORS' REPORT)

	US	BC, Excluding SMART		SMART	Comb	-		
	_	Program	_	Program	Entr	ries	Total	_
REVENUES			_		_			_
Membership Dues	\$	13,227,000	S	-	\$	-	\$ 13,227,00	
Merchandise Sales		59,323		-		-	59,32	
Workshops and Seminars		212,862		-		-	212,86	
Special Events, Booths, and Concessions		210,993		-		-	210,99	
Tournament Entry and Prize Fees		15,351,278		-		-	15,351,27	
Tournament and Conventions Subsidy		2,061,308		-		-	2,061,30	
Brackets		1,609,051		-		-	1,609,05	
Advertising		219,384		-		-	219,38	
Royalty		675,791		-		-	675,79	
Sponsorship		837,646		-		- 1	837,64	
Contributions		73,410		-		.29	73,41	
Net Investment Loss		(1,598,789)		(17,549,299)	/	1	(19,148,08	8)
BowITV		454,251		-	(	1.7	454,25	
Other		275,791		-		<b>U</b> -	275,79	1
PPP Loan Forgiveness		-	6	-	C	-		-
Bowlers Journal	_	263,016	4		2		263,01	_
Total Revenues		33,932,315	F	(17,549,299)		-	16,383,01	6
EXPENSES			J	5				
Salaries		6,828,381		386,199			7.214.58	0
		1,901,267	-4	101,165		-	2,002,43	
Fringe Benefits	~		N.			-	_,,	
Employee Recruitment and Training	$(\ )$	158,696	11	161		-	158,85	
Temporary Agency Services	1.	3,298,665	٦.	000.004		-	3,298,66	
Professional Services	*	3,753,314		299,681		-	4,052,99	
Supplies  Page 1 Marchandian		189,532		41		-	189,57	
Resale Merchandise		25,657	-4			-	25,65	
Prizes	C	10,832,310				-	10,832,31	
Awards	10	787,059	10	·		-	787,05	
Telephone	10	33,220				-	33,22	
Postage and Freight		1,142,763		3,122		-	1,145,88	
Facilities		1,153,818		-		-	1,153,81	
Equipment Maintenance and Repairs	- (	773,014		-		-	773,01	
Depreciation	- /-	973,549		-		-	973,54	
Amortization	\	35,000				-	35,00	
Printing	)	366,498		1,333		-	367,83	
Promotion, Sponsorships, and Programs		457,157		6,444		-	463,60	
Travel		1,367,564		1,842		-	1,369,40	
Insurance		608,973		-		-	608,97	
Contributions		529,832		-		-	529,83	
Lineage and Construction		1,046,324		-		-	1,046,32	
Earnings Allocation		-		6,750,000		-	6,750,00	
Miscellaneous	_	296,184	_	599			296,78	3
Total Expenses		36,558,777		7,550,587		-	44,109,36	4
CHANGE IN NET ASSETS FROM OPERATIONS		(2,626,462)		(25,099,886)			(27,726,34	.81
CHARGE IN REL ASSETS FROM OF ERATIONS		(2,020,402)		(20,000,000)			(21,120,04	0)
EQUITY IN NET LOSS OF INTERNATIONAL BOWLING CAMPUS, LLC		(260,829)					(260,82	(9)
		,					(	,
CHANGE IN POSTRETIREMENT BENEFIT OBLIGATION,		447.000					447.00	
OTHER THAN PERIODIC EXPENSE	_	117,960	_				117,96	U
CHANGE IN NET ASSETS		(2,769,331)		(25,099,886)		-	(27,869,21	7)
Net Assets - Beginning of Year		27,256,540	_	17,015,169			44,271,70	9_
NET ASSETS (DEFICIT) - END OF YEAR	\$	24,487,209	s	(8,084,717)	\$		S 16,402,49	2

### UNITED STATES BOWLING CONGRESS, INC. **COMBINING STATEMENT OF ACTIVITIES** YEAR ENDED DECEMBER 31, 2021

(SEE INDEPENDENT AUDITORS' REPORT)

	US	BC, Excluding SMART Program		SMART Program	Combining Entries		Total
REVENUES		rregioni		· regioni	2.11.100		
Membership Dues	\$	11,072,895	S		S -	S	11,072,895
Merchandise Sales	Ψ	99,412				•	99,412
Workshops and Seminars		190,259					190,259
Special Events, Booths, and Concessions		156,444					156,444
Tournament Entry and Prize Fees		9,920,712					9,920,712
Tournament and Conventions Subsidy		1,919,647					1,919,647
Brackets		1,175,645					1,175,645
Advertising		312,821		-	-		312,821
Royalty		496,664		-			496,664
Sponsorship		467,256		-	4		467,256
Contributions		122,115		-	1/1		122,115
Net Investment Return		1,155,165		6,493,290	$\sim 1.3$		7,648,455
BowITV		319,684		0,493,290			319.684
Other				-	(490,014)		
PPP Loan Forgiveness		526,481			(490,014)		36,467 1,614,700
Bowlers Journal		1,614,700 121,089		C			
Total Revenues	_	29,670,989	_	6 402 200	(490,014)	_	121,089 35,674,265
EXPENSES		29,610,969		6,493,290	(490,014)		35,674,265
Salaries	* 1	6,279,281	$\sim$	J .			6,279,281
Fringe Benefits	$\sim 1$	1,730,294	()				1,730,294
Employee Recruitment and Training	1.	87,275	K				87,275
Temporary Agency Services	*	2.349,006					2,349,006
Professional Services		3,001,992		640,217	(490,014)		3,152,195
Supplies		117,721	_	459	-		118,180
Resale Merchandise	_1	78,493		) -			78,493
Prizes	11	6,994,718		_			6,994,718
Awards		385,735	2				385,735
Telephone		29.217					29,217
Postage and Freight		1,008,992		1,499			1,010,491
Facilities		1,044,946		-,,,,,,,			1,044,946
Equipment Maintenance and Repairs	. 1	616,627					616,627
Depreciation		984,790					984,790
Amortization		35,000		_			35,000
Printing		345,184		1,290			346,474
Promotion, Sponsorships, and Programs		315,550		4,193			319,743
Travel		673,818		2,779			676,597
Insurance		459,697		4,512			464,209
Contributions		345,209		4,012			345,209
Lineage and Construction		786,123					786,123
Earnings Allocation		700,120		7,000,000			7,000,000
Miscellaneous		158,275		1,486			159,761
Total Expenses		27,827,943		7,656,435	(490,014)	_	34,994,364
•					(450,014)		
CHANGE IN NET ASSETS FROM OPERATIONS EQUITY IN NET LOSS OF INTERNATIONAL		1,843,046		(1,163,145)			679,901
BOWLING CAMPUS, LLC		(302,210)		-	-		(302,210)
NET ASSETS OBTAINED FROM SMART MUTUAL TERMINATION AGREEMENT					18,178,314		18,178,314
CHANGE IN POSTRETIREMENT BENEFIT OBLIGATION, OTHER THAN PERIODIC EXPENSE		(26,964)	_			_	(26,964)
CHANGE IN NET ASSETS		1,513,872		(1,163,145)	18,178,314		18,529,041
Net Assets - Beginning of Year		25,742,668		18,178,314	(18,178,314)		25,742,668
NET ASSETS - END OF YEAR	\$	27,256,540	s	17,015,169	s -	s	44,271,709
		27,200,040	_	,0.0,100		_	,

### UNITED STATES BOWLING CONGRESS, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2022

	Program	Management	
	Services	and General	Total
Salaries \$	5,797,920	\$ 1,416,660	\$ 7,214,580
Fringe Benefits	1,715,223	287,209	2,002,432
Employee Recruitment and Training	74,756	84,101	158,857
Temporary Agency Services	3,298,665	-	3,298,665
Professional Services	3,083,192	670,122	3,753,314
Professional Services - SMART Program	-	299,681	299,681
Supplies	183,769	5,763	189,532
Supplies - SMART Program	-	41	41
Resale Merchandise	25,657	-	25,657
Prizes	10,832,310	-	10,832,310
Awards	772,201	14,858	787,059
Telephone	33,220		33,220
Postage and Freight	1,131,411	11,352	1,142,763
Postage and Freight - SMART Program	-	3,122	3,122
Facilities	98,035	1,055,783	1,153,818
Equipment Maintenance and Repairs	744,906	28,108	773,014
Depreciation	827,517	446,032	973,549
Amortization	~ [ ] -	35,000	35,000
Printing	358,188	8,310	366,498
Printing - SMART Program	100	1,333	1,333
Promotion, Sponsorships, and Programs	386,463	70,694	457,157
Promotion, Sponsorships, and Programs - SMART Program	7///	6,444	6,444
Travel	1,069,401	298,163	1,367,564
Travel - SMART Program	V -	1,842	1,842
Insurance	73,002	535,971	608,973
Insurance - SMART Program		) -	
Contributions	439,697	90,135	529,832
Lineage and Construction	1,046,324	-	1,046,324
Earnings Allocation - SMART Program	6,750,000	-	6,750,000
Miscellaneous	224,187	71,997	296,184
Miscellaneous - SMART Program	_	599	599
Total Expenses by Function \$	38,966,044	\$ 5,143,320	\$ 44,109,364
Total Expenses by Function	30,300,044	5,145,520	3 44,103,304
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(0),			

### UNITED STATES BOWLING CONGRESS, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2021

	Program	Management	
	Services	and General	Total
Salaries \$	5,151,955	\$ 1,127,326	6,279,281
Fringe Benefits	1,525,136	205,158	1,730,294
Employee Recruitment and Training	4,727	82,548	87,275
Temporary Agency Services	2,349,006	-	2,349,006
Professional Services	1,957,040	1,044,952	3,001,992
Professional Services - SMART Program	-	150,203	150,203
Supplies	112,882	4,839	117,721
Supplies - SMART Program	-	459	459
Resale Merchandise	78,493	-	78,493
Prizes	6,994,718	-	6,994,718
Awards	377,501	8,234	385,735
Telephone	29,217		29,217
Postage and Freight	990,900	18,092	1,008,992
Postage and Freight - SMART Program	-	1,499	1,499
Facilities	71,249	973,697	1,044,946
Equipment Maintenance and Repairs	587,875	28,752	616,627
Depreciation	837,072	447,718	984,790
Amortization	~ [ ] .	35,000	35,000
Printing	342,408	2,776	345,184
Printing - SMART Program	100	1,290	1,290
Promotion, Sponsorships, and Programs	245,000	70,550	315,550
Promotion, Sponsorships, and Programs - SMART Program	1/17	4,193	4,193
Travel	505,667	168,151	673,818
Travel - SMART Program	V -	2,779	2,779
Insurance	60,467	399,230	459,697
Insurance - SMART Program	1 20	4,512	4,512
Contributions	255,372	89,837	345,209
Lineage and Construction	786,123	-	786,123
Earnings Allocation - SMART Program	7,000,000	-	7,000,000
Miscellaneous	156,707	1,568	158,275
Miscellaneous - SMART Program		1,486	1,486
Total Expenses by Function \$	30,419,515		34,994,364
Total Expenses by Function	30,419,313	3 4,574,649	34,334,304
/.()` '.0'			
(0)			

### UNITED STATES BOWLING CONGRESS, INC. STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2022 AND 2021

	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ (27,869,217)	\$ 18,529,041
Adjustments to Reconcile Change in Net Assets to Net		
Cash Provided (Used) by Operating Activities:		
Depreciation	973,549	984,790
Amortization	35,000	35,000
Amortization of ROU Asset	88,764	-
Forgiveness of Note Receivable	100,000	-
Imputed Interest Income	(4,650)	(4,106)
Decrease in Post-Retirement Benefit Obligation	(194,917)	(59,184)
Net Realized and Unrealized Gains on Investments	19,191,295	(7,870,860)
Net Assets Obtained from SMART Mutual Termination	./	
Agreement		(18,178,314)
Equity in Net Loss of International Bowling Campus, LLC	260,829	302,210
Effects of Changes in Operating Assets and Liabilities:	C	
Accounts Receivable	(135,806)	751,197
Due from Related Parties	(259,056)	(151,285)
Inventory	1,818	73,628
Prepaid Expenses and Other	(233,756)	233,105
Accounts Payable	(134,521)	395,704
Due to Related Parties	(6,676)	18,194
Accrued Liabilities	605,888	396,493
Deferred Revenue	2,972,861	4,266,193
Scholarship Awards Payable	5,998,524	8,790,079
Lease Liability - Operating	(88,764)	
Net Cash Provided by Operating Activities	1,301,165	8,511,885
(2)		
CASH FLOWS FROM INVESTING ACTIVITIES		
Sales of Investments	1,671,022	46,915,469
Purchases of Investments	(230,401)	(48,244,917)
Purchases of Property and Equipment	(368,813)	(505,795)
Proceeds from SMART Mutual Termination Agreement	-	850,527
Purchase of Bowlers Journal		
Net Cash Provided (Used) by Investing Activities	1,071,808	(984,716)
FO 1/10		
NET INCREASE IN CASH AND CASH EQUIVALENTS	2,372,973	7,527,169
Cash and Cash Equivalents - Reginning of Veer	17 040 753	0.400.504
Cash and Cash Equivalents - Beginning of Year	17,019,753	9,492,584
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 19,392,726	\$ 17,019,753
erieri, ine erieri majerrimani e anne er i armi	Ψ 10,002,120	\$ 17,010,700

### SUPPLEMENTAL DISCLOSURE OF NONCASH ACTIVITIES

See Note 2 for Noncash Addition of SMART's Assets and Assumption of SMART's Liabilities

